

(updated: 4/18/24)



Contract: IPHEC (Illinois Public Higher Education Cooperative)
 Contract # IPHEC1905

CONTRACT PERIOD:	May 27, 2020 to May 27, 2025
APPLICABLE PRICE LIST:	<p>Effective 5/16/23</p> <p>(not rounded) Discount applied to total list</p> <p>Satisse, Somna, Kindera and Copilot 3.4.24 price lists</p> <p>Forge 4.8.24 price list</p> <p>Poet <u>4.3.2023 price list</u></p> <p>Vision 3.0 <u>8.29.2022 price list plus 7%</u></p> <p>Teekan <u>5.2.2022 price list plus 9% and 7% = 16%</u></p> <p><u>10.4.2021 price lists with increase percentage shown below:</u></p> <p>Ansen <u>plus 9% and 7% = 16%</u></p> <p>Arwyn <u>plus 13% and 7% = 20%</u></p> <p>Caav <u>plus 13% and 7% = 20%</u></p> <p>Garvey <u>plus 13% and 7% = 20%</u></p> <p>Knox <u>plus 13% and 7% = 20%</u></p> <p>Kyla <u>plus 13% and 7% = 20%</u></p> <p>Lok Enhanced 2.0 <u>plus 9% and 7% = 16%</u></p> <p>Millie <u>plus 9% and 7% = 16%</u></p> <p>Native <u>plus 9% and 7% = 16%</u></p> <p>Privacy Solutions <u>plus 9% and 7% = 16%</u></p> <p><u>2018 JSI price lists plus 3% and 13% and 7% = 23%</u></p>

	<p>Apogee Finale Flux Brogan Walden Wellington Collective Conference Reef Cabaret Harbon Madison Newton Protocol Proxy Tara Tyler Collective Motion Gatsby Ramona Ria Sosa Tara Totem BeSpace Bourne Connect Encore Finn Finn Nu Indie Oxley Ziva Pillows Prost Trail Traditional Occasional Tables <i>*Excludes Laurel</i></p> <p><u>2018 Community Price Lists <i>plus 3% and 13% and 7% = 23%</i></u></p>
--	--

	<p>Addison Americana Avalon Avini Bryn Class Act Esque Hoopz Jude Lincoln Melrose Nosh Romy Trinity</p>
PRICE INCREASE ALLOWED:	Firm until 5/27/21. Increases are limited to PPI 12 month average. Maximum escalation 10%
DISCOUNT:	51% off of list through 2 nd year
VOLUME DISCOUNTS:	<p>3rd Year Discount: 51.49% off of list, if volume exceeds \$250,000 net growth over year 2</p> <p>4th Year Discount: 51.98% off of list, if volume exceeds \$250,000 net growth over year 3</p> <p>5th Year Discount: 52.46% off of list, if volume exceeds \$250,000 net growth over year 4</p> <p>6th Year Discount: 52.94% off of list, if volume exceeds \$350,000 net growth over year 5</p> <p>7th Year Discount: 53.10% off of list, if volume exceeds \$350,000 net growth over year 6</p> <p>8th Year Discount: 53.57% off of list, if volume exceeds \$350,000 net growth over year 7</p> <p>9th Year Discount: 54.04% off of list, if volume exceeds \$350,000 net growth over year 8</p>

	<p>10th Year Discount: 54.5% off of list, if volume exceeds \$350,000 net growth over year 9</p> <p>**Contract Kathy Vonderheide for current discounts</p>
DELIVERY TERMS:	Standard lead times applies
AUTHORIZED DEALERS	<p>Creative Office Solutions – Cape Girardeau, MO Frank Cooney Company, Inc. – Wood Dale, IL Henricksen – Bloomington, IL Illini Supply – Forsyth, IL Louer Facility Planning, Inc. – Collinsville, IL Resource One – Springfield, IL Widmer’s Interiors – Peoria, IL</p> <p>See assigned school locations below</p>
STATE AGENCY ORDERING ADDRESS:	<p>JSI c/o Dealer of Record 225 Clay Street Jasper, IN 47546</p>
SHIPPING REQUIREMENTS:	FOB Destination, standard dock delivery, 48 contiguous states
ADDITIONAL CHARGES	<p>Minimum Order fees not allowed</p> <p><u>Design Services</u> – negotiable on a case by case basis</p> <p>Delivery limitations/exceptions to standard set up <u>Stair Carry, restricted entry/doorways</u>: \$100.00 per man hour <u>Union Wage Requirements</u>: \$100.00 per man hour <u>Electrical Fire Code Compliance</u>: \$100.00 per man hour <u>No dock requiring furniture to be lifted for unload</u>: \$100.00 per man hour</p> <p>Relocation of Existing Furniture <u>Non Union Wage</u>: \$85.00 per man hour</p>



love what you do

	<p><u>Union Wage Requirements:</u> \$100.00 per man hour <u>Stair Carry, restricted entry/doorways:</u> \$100.00 per man hour <u>Electrical Fire Code Compliance:</u> \$100.00 per man hour <u>No dock requiring furniture to be lifted for unload:</u> \$100.00 per man hour</p> <p><u>Project Management Fees:</u> \$65.00 per hour</p> <p><u>Autocad Services:</u> \$0</p> <p><u>Warehouse Services:</u> .40 cents per square foot per week</p>
CREDIT CARDS ALLOWED:	Yes
WARRANTY:	Limited lifetime warranty
TEMPORARY MATERIAL SURCHARGE	Not Allowed



CORPORATE OFFICE
225 CLAY STREET
JASPER, INDIANA 47546



800.457.4511 **TOLL FREE**
812.482.3204 **OFFICE**
812.482.1548 **FAX**



JSIFURNITURE.COM



love what you do

IPHEC AUTHORIZED DEALERS
REPRESENTING JSI + COMMUNITY

Chicago State University – Chicago
Frank Cooney Company, Inc.
Joe Ingolia
700 Touhy Avenue, Elk Grove Village, IL 60007
P 630.694.8800
E jingolia@frankcooney.com

Southern Illinois University – Carbondale
Creative Office Solutions
Steve Stedman
2222 Kingsway Drive, Cape Girardeau, MO 63701
P 573.225.6754
E steve.stedman@ki.com

Eastern Illinois University – University Park
Illini Supply
Donna Mauzey
111 Illini Drive, Forsyth, IL 62535
P 217.877.6551
E donna.mauzey@illinisupply.com

Southern Illinois University – Edwardsville
Louer Facility Planning, Inc.
Jane Louer
1604 Eastport Plaza Drive, Collinsville, IL 62234
P 618.344.9610
E jlouer@louerplan.com

Governors State University – Charleston
Illini Supply
Donna Mauzey
111 Illini Drive, Forsyth, IL 62535
P 217.877.6551
E donna.mauzey@illinisupply.com

University of Illinois – Urbana-Champaign
Resource One
Lauren Nevius
321 E Adams Street, Springfield, IL 62701
P 217.753.5709
E lnevius@resourceoneoffice.com

Illinois State University – Normal
Resource One
Lauren Nevius
321 E Adams Street, Springfield, IL 62701
P 217.753.5709
E lnevius@resourceoneoffice.com

University of Illinois – Chicago
Frank Cooney Company, Inc.
Joe Ingolia
700 Touhy Avenue, Elk Grove Village, IL 60007
P 630.694.8800
E jingolia@frankcooney.com

Northeastern Illinois University – Chicago
Frank Cooney Company, Inc.
Joe Ingolia
700 Touhy Avenue, Elk Grove Village, IL 60007
P 630.694.8800
E jingolia@frankcooney.com

University of Illinois – Springfield
Resource One
Lauren Nevius
321 E Adams Street, Springfield, IL 62701
P 217.753.5709
E lnevius@resourceoneoffice.com

Northern Illinois University – DeKalb
Widmers Interiors
Becky Beary
8415 N Allen Road, Peoria, IL 61615
P 779.771.6872
E bbeary@widmerinteriors.com

Western Illinois University – Macomb
Henricksen
Steve Mefford
401 SW Water Street, Suite 507, Peoria, IL 61602
P 309.636.0033
E s.mefford@henricksen.com

Southern Illinois University School of
Medicine – Springfield
Henricksen
Lisa Gaffney
401 SW Water Street, Suite 507, Peoria, IL 61602
P 309.636.0033
E lgaffney@henricksen.com

And

Resource One
Lauren Nevius
321 E Adams Street, Springfield, IL 62701
P 217.753.5709
E lnevius@resourceoneoffice.com



CORPORATE OFFICE
225 CLAY STREET
JASPER, INDIANA 47546



800.457.4511 **TOLL FREE**
812.482.3204 **OFFICE**
812.482.1548 **FAX**



JSIFURNITURE.COM